

Quarterly Report III/2004



Foreword

Dear Shareholders,

As expected, the positive trend of H1 2004 did not continue in Q3. The capital markets were hit by fears of a revival in inflation and a cooling economy. A high oil price, fears of rising interest rates, the strong euro and the unpredictable outcome down to the last of the US election were responsible. As a result, trading volumes and volatility (VDAX) for Q3 fell to the lowest level since 2003.

Amid fluctuations, the DAX recorded only a slight loss in Q3 of 1.8%. The second-tier stock indices MDAX and SDAX clearly outperformed this figure again at 10.7% and 12.2% respectively. The TecDAX closed down a clear 8.4% on its opening value following poor leads from the USA. Even the major foreign indices showed no significant improvement after adjustment for exchange rate effects. The NASDAQ 100 Index slipped by 2.7% and the Dow Jones by 2.5%. The DJ Stoxx 50 closed up slightly (2.7%) while the Nikkei 225 had risen 0.4% at the end of the quarter.

The merger of SMS - Sobota, Maier & Stopp Wertpapierhandels GmbH with Baader Wertpapierhandelsbank AG marked the closing point of the company's successful integration. The takeover of Jörg D. Reuter Wertpapierhandels GmbH, the largest specialist for derivative products on the Frankfurt Stock Exchange, was a further milestone. This makes Baaderbank the market leaders in derivative products on the Frankfurt Stock Exchange with an interest of more than 75% of the market. The acquisition of CK tr@ding Bank GmbH (in future: Baader Service Bank GmbH) on September 27, 2004 provides a basis for the Group to expand its service offering to institutional customers in Germany and abroad. The General Meeting in July 2004 resolved to expand the Company's business activities, as well as approving all the other items on the agenda. Particularly worthy of mention is the election of Helmut Schreyer as a member of the Supervisory Board in place of Josef Faltenbacher, who stepped down for personal reasons.

Group management report

Result of operations

Baader Wertpapierhandelsbank AG reported a net profit after taxes of €2,328 thousand for the first nine months of 2004. Although this represents an increase of around 400% compared with the prior-year period (€468 thousand), the subdued stock market environment and declining trading volumes in Q3 2004 led to a reduction in income from trading activities. Whereas the first two quarters generated highly satisfactory income of around €13.5 million, this figure was halved in Q3. At the same time, administrative costs increased slightly by 3% compared with the prior-year period, due to integration costs for SMS - Sobota, Maier & Stopp Wertpapierhandels GmbH. Therefore a loss from ordinary activities of €3,344 thousand was recorded in Q3 2004, resulting in a cumulative profit for the first nine months of €3,249 thousand (prior-year period: €547 thousand). The net income generated by Heribert Schollmeyer Wertpapierhandels GmbH and Jörg D. Reuter Wertpapierhandels GmbH is not included in the financial statements of September 30, 2004.

Net assets

At €146,933 thousand, total assets as of September 30, 2004 were up 7.0% on December 31, 2003 (€137,383 thousand). The decline in the item 'Loans and advances to other banks' and the increase in 'Deposits from other banks' are reflected in the item 'Intangible assets', which includes the acquired order books, and in the increase in the trading portfolio, as reported in the item 'Assets held for trading'. The decline in the 'Loans and advances to customers' item primarily affects cash funds. As of September 30, 2004 consolidated shareholders' equity amounted to €110,250 thousand and the equity ratio to 75.0%.

Financial position

On September 30, 2004, short-term loans and advances to other banks and available-for-sale securities and financial instruments amounted to €11,919 thousand, while short-term liabilities to banks totaled €10,548 thousand. The Group's liquidity was guaranteed at all times during the period under review.

Outlook

The clear outcome of the US presidential election eliminated one of the biggest sources of uncertainty for stock market developments. In contrast, imponderables remain in the current quarter due to fluctuations in the euro exchange rate and the oil price. The results of the first few weeks of the current quarter lead the Executive Board to continue expect a net profit for the fiscal year 2004.

Accounting policies

Baader Wertpapierhandelsbank AG makes use of the exempting provision of section 292(a) of the Handelsgesetzbuch (HGB – German Commercial Code). The following interim report was prepared in accordance with IAS 34 for the Baader Group as of September 30, 2004 in compliance with the International Accounting Standards/International Financial Reporting Standards (IASs/IFRSs) issued by the International Accounting Standards Board (IASB), as interpreted by the International Financial Reporting Interpretations Committee (IFRIC). The same accounting policies were used to prepare the interim report and determine the comparative figures for last year as were used in the consolidated financial statements as of December 31, 2003.

Consolidated companies

As of September 30, 2004, only Baader Management AG is included in the consolidated group of Baader Wertpapierhandelsbank AG. KST Wertpapierhandels AG was deconsolidated as of March 31, 2004. We did not consolidate the acquisitions Heribert Schollmeyer Wertpapierhandels GmbH and Jörg D. Reuter Wertpapierhandels GmbH, as their operating business had already been transferred in full to Baader Wertpapierhandelsbank AG. CK tr@ding Bank GmbH (in future: Baader Service Bank GmbH) will be fully consolidated on the reporting date of December 31, 2004.

Consolidated Balance Sheet (IAS)

September 30, 2004

ASSETS		Sep. 30, 2004	Dec. 31, 2003
	Notes	€	€thousands
1. Loans and advances to other banks	(9)	8,509,961.82	14,059
2. Loans and advances to customers	(9)	407,973.80	2,864
3. Allowance for losses on loans and advances	(9)	-163,469.99	-188
4. Assets held for trading	(10)	29,703,955.93	18,936
5. Available-for-sale financial instruments	(11)	24,124,417.88	24,412
6. Investments in companies carried at equity	(12)	961,212.46	1,025
7. Investment securities	(13)	3,657,675.00	3,697
8. Property and equipment	(14)	23,643,728.04	24,456
9. Intangible assets	(15)	24,049,671.59	15,203
10. Recoverable income taxes	(16)	1,069,373.45	1,475
11. Other assets	(17)	2,834,547.28	2,820
12. Deferred tax assets	(16)	28,134,461.07	28,624
Total assets		146,933,508.33	137,383

LIABILITIES AND SHAREHOLDERS' EQUITY		Sep. 30, 2004	Dec. 31, 2003
	Notes	€	€thousands
1. Deposits from other banks	(18)	24,325,035.33	15,099
2. Provisions	(19)	6,605,024.15	7,508
3. Provisions for taxes	(20)	462,390.00	0
4. Other liabilities and accruals	(21)	4,788,750.55	5,675
5. Deferred tax liabilities	(20)	502,696.17	514
6. Minority interest		0.00	813
7. Shareholders' equity			
a) Issued capital		22,408,684.00	22,409
b) Share premium		83,559,806.85	82,856
c) Revaluation reserve		131,571.22	214
d) Consolidated net loss		4,149,550.06	2,295
Total liabilities and shareholders' equity		146,933,508.33	137,383

Consolidated Income Statement (IAS)

for the period January 1 to September 30, 2004

			Jan. 1 - Sep. 30,	Jan. 1 - Sep. 30,
INCOME STATEMENT			2004	2003
	Notes	€	€	€thousands
1. Interest income	(1)	173,512.13		417
2. Interest expense	(1)	-488,477.66		-491
3. Net interest expense	(1)		-314,965.53	-74
4. Allowance for losses on loans and advances			-30,727.94	0
5. Net interest expense after				
allowance for losses on loans and advances			-345,693.47	-74
6. Fee and commission income	(2)	13,227,443.34		6,256
7. Fee and commission expense	(2)	-5,443,110.43		-5,024
8. Net fee and commission income	(2)		7,784,332.91	1,232
9. Net trading income	(3)		25,164,712.37	19,632
10. Net income from available-for-sale				
financial instruments	(4)		1,085,058.14	1,442
11. Net income from investment				
securities	(5)		175,875.00	185
12. Administrative expenses	(6)		-31,382,377.37	-29,093
13. Loss/profit from operations			2,481,907.58	-6,676
14. Other operating income	(7)		901,843.71	7,565
15. Other operating expenses	(7)		-135,137.17	-342
16. Income from ordinary activities			3,248,614.12	547
17. Income taxes on profit	(7)		-924,613.64	-173
18. Net profit for the period before minority interest			2,324,000.48	374
19. Minority interest in net profit			4,167.50	94
20. Net profit for the period			2,328,167.98	468
21. Accumulated income brought				
forward			1,821,382.08	0
22. Consolidated net profit			4,149,550.06	468

	Jan. 1 - Sep. 30, 2004 €	Jan. 1 - Sep. 30, 2003 €
Earnings per share	0.10	0.02

INCOME STATEMENT						
QUARTERLY OVERVIEW	III/2004	II/2004	I/2004	III/2003	II/2003	I/2003
	€thsd.	€thsd.	€thsd.	€thsd.	€thsd.	€thsd.
1. Net interest						
income/expense	-82	-125	-108	-60	107	-121
2. Allowance for losses on						
loans and advances	-1	-55	25	0	0	0
3. Net interest						
income/expense after						
allowance for losses on						
loans and advances	-83	-180	-83	-60	107	-121
4. Net fee and commission						
income/expense	2,753	2,328	2,703	893	458	-119
5. Net trading income	3,482	9,282	12,401	8,657	7,303	3,672
6. Net income/expense from						
available-for-sale	2.42	2.4	0.55	20.4	1.50	0.77
financial instruments	242	-34	877	304	163	975
7. Net income from	00	20	20	7.4	1.0	0.5
investment securities	98	39	39	74	16	95
8. Administrative expenses	-10,096	-9,533	-11,753	-9,758	-9,976	-9,359
9. Loss/profit from	2.604	1.002	4.104	110	1.020	4.057
operations	-3,604	1,902	4,184	110	-1,929	-4,857
10. Other operating income	280	408	214	361	4,747	2,457
11. Other operating expense	-20	-57	-58	500	-754	-88
12. Income/expense from						
ordinary activities	-3,344	2,253	4,340	971	2,064	-2,488
13. Income taxes on profit	77.1	22.5	4.054	22	400	244
from ordinary activities	754	-325	-1,354	-22	193	-344
14. Net profit/loss the period	2.500	1.020	2.006	0.40	2.257	2.022
before minority interest	-2,590	1,928	2,986	949	2,257	-2,832
15. Minority interest in net profit/loss	0	0	1	25	-2	71
	0	0	4	23	-2	/1
16. Net profit/loss for the period	-2,590	1,928	2,990	974	2,255	-2,761
17. Accumulated income	-2,370	1,720	2,770	7/4	2,233	-2,701
brought forward	0	0	1,821	0	55	-55
18. Consolidated net		0	1,021	0		-33
profit/loss	-2,590	1,928	4,811	974	2,310	-2,816
promotoss	-2,390	1,920	4,011	7/4	2,310	-2,010

Statement of Changes in Equity

for the period January 1 to September 30, 2004

	Jan. 1 - Sep. 30, 2004 €thousands	Jan. 1 - Sep. 30 2003 €thousands
Equity as of January 1	105,479	106,070
Issued Capital		
- Change in treasury shares	-1	-199
Share premium		
- Change in treasury shares	-6	-218
- Adjustments from appropriation of profit	872	
- Currency translation adjustments	0	(
- Adjustments from consolidation	-162	293
Retained earnings		
- Adjustments to appropriated profit	0	(
- Adjustments from consolidation	0	(
Revaluation reserves		
- Remeasurement	-133	-1,064
- Deferred tax adjustments	51	409
Consolidated earnings		
- Net profit for the period Jan. 1 - Sep. 30	4,149	468
Equity as of September 30	110,249	105,757

Cash Flow Statement

for the period January 1 to September 30, 2004

	Jan. 1 - Sep. 30, 2004 €thousands	Jan. 1 - Sep. 30, 2003 €thousands
Profit for the period (incl. minority interest in net profit)	2,328	468
Cash-Flow from operating activities	14,547	-1,904
Cash-Flow from investing activities	-20,875	-12,308
Cash-Flow from financing activities	-7	-417
Net change in cash and cash equivalents	-6,335	-14,629
Effect of exchange rate adjustments		
and changes in group structure	-1,758	2,181
Cash and cash equivalents at beginning of period	6,474	15,595
Cash and cash equivalents at end of period	-1,619	3,147
Composition of cash and cash equivalents at Sep. 30		
Loans and advances to other banks - payable on demand	8,284	10,844
Deposits from other banks - payable on demand	-9,903	-7,697
Cash and cash equivalents	-1,619	3,147

Notes to the Consolidated Income Statement

(1) NET INTEREST INCOME	Jan. 1 - Sep. 30, 2004	Jan. 1 - Sep. 30, 2003	Change
	€thousands	€thousands	in %
Interest income from	173	417	-58.5
- Lending and money market business	173	417	-58.5
- Fixed-interest securities	0	0	0.0
Interest expenses	-488	-491	-0.6
Total	-315	-74	-325.7

(2) NET FEE AND COMMISSION EXPENSE	2004	Jan. 1 - Sep. 30, 2003	Change
	€thousands	€thousands	in %
Fee and commission income	13,227	6,256	111.4
- Securities and issue business	393	198	98.5
- Brokerage fees	12,834	6,058	111.9
Fee and commission expenses	-5,443	-5,024	8.3
- Brokerage fees	-1,319	-821	60.7
- Settlement fees	-4,040	-4,106	-1.6
- Securities and issue business	-44	-37	18.9
- Other fee and commission expenses	-40	-60	-33.3
Total	7,784	1,232	531.8

(3) NET TRADING INCOME	Jan. 1 - Sep. 30, 2004	Jan. 1 - Sep. 30, 2003	Change
	€thousands	€thousands	in %
Securities trading	25,167	19,638	28.2
- Interest and dividends	732	198	269.7
- Securities	13,843	14,052	-1.5
- Options and futures	319	5	6,280.0
- Price differences	10,273	5,383	90.8
Foreign currencies	-2	-6	66.7
Total	25,165	19,632	28.2

(4) NET INCOME FROM AVAILABLE-FOR-SALE	Jan. 1 - Sep. 30,	Jan. 1 - Sep. 30,	Change
FINANCIAL INSTRUMENTS	2004	2003	
	€thousands	€thousands	in %
Interest and dividend income	192	545	-64.8
- Fixed-interest securities	0	497	-100.0
- Equities/ other non-fixed-interest securities	9	48	-81.3
- Investments in associates	183	0	100.0
Gain on the sale of available-for-sale securities	191	1,154	-83.4
- Equities/ other non-fixed-interest securities	160	208	-23.08
- Investments in associates	31	946	-96.7
Provision for depreciation	702	-257	-
- Depreciations	-32	-2,004	-98.4
- Appreciations	734	1,747	-58.0
Total	1,085	1,442	-24.8

(5) NET INCOME FROM INVESTMENT SECURITIES	Jan. 1 - Sep. 30, 2004	Jan. 1 - Sep. 30, 2003	Change
	€thousands	€thousands	in %
Interest income from	176	185	-4.9
- Lending and money market business	0	0	0.0
- Fixed-interest securities	176	185	-4.9
Provision for depreciation	0	0	0.0
Total	176	185	-4.9

(6) ADMINISTRATIVE EXPENSES	Jan. 1 - Sep. 30, Jan. 1 - Sep. 30, 2004 2003		Change
	€thousands	€thousands	in %
Staff costs	-16,209	-15,265	6.2
Other administrative expenses	-10,956	-11,082	-1.1
Depreciation, amortization and write-downs on			
intangible assets and property and equipment	-4,217	-2,746	53.6
Total	-31,382	-29,093	7.9

(8) SEGMENT REPORTING	Specialist activities and		Issues and		
	proprietary	Institutional	equity	Others/	
€thousands	trading	clients	investments	Consolidation	Group
Net interest income/expense	-321	0	6	0	-315
Allowance for losses	30	1	0	0	31
Net interest income/expense					
after allowance for losses on					
loans and advances	-351	-1	6	0	-346
Net fee and commission					
income/expense	6,074	1,332	378	0	7,784
Net trading income	22,286	2,837	42	0	25,165
Net income/expense from available-for-sale financial					
instruments	29	0	1,056	0	1,085
Net income from at equity					
carried companies	0	0	0	0	0
Net income from investment					
securities	176	0	0	0	176
Net income/expense from					
financing activities	22,491	2,837	1,098	0	26,426
Direct allocated					
administrative expenses	12,352	4,095	410	0	16,857
Other operating net					
income/expenses	707	9	51	0	767
Earnings after direct allocated administrative					
expenses	16,569	82	1,123	0	17,774
Indirect allocated					
administrative expenses	10,662	3,131	732	0	14,525
Income/loss from ordinary					
activities	5,907	-3,049	391	0	3,249
Risk-weighted assets	92,888	9,231	10,720		112,839
Allocated capital	80,980	23,727	5,543		110,250
Return on allocated capital					
based on income before taxes	7.29%	-12.85%	7.05%		2.95%
Average number of employees	87	28	6	65	186

Consolidated Balance Sheet Disclosures

(A) LOANG AND ADVANCES	G 20 2004	D 21 2002	Classic
(9) LOANS AND ADVANCES	Sep. 30, 2004 €thousands	Dec. 31, 2003 €thousands	Change in %
Loans and advances to other banks	8,510	14,059	-39.5
- Payable on demand	8,284	6,794	21.9
- Other loans and advances	226	7,265	-96.9
Loans and advances to customers	408	2,864	-85.8
Allowance for losses on loans and advances	-163	-188	-13.3
Total	8,755	16,735	-47.7
2000	3,722	13,700	2207
(10) ASSETS HELD FOR TRADING	Sep. 30, 2004	Dec. 31, 2003	Change
	€thousands	€thousands	in %
Bonds and other fixed-interest securities	7,935	671	1,082.6
Equities and other non-fixed-interest securities	21,769	18,265	19.2
Total	29,704	18,936	56.9
(11) AVAILABLE-FOR-SALE FINANCIAL	Sep. 30, 2004	Dec. 31., 2003	Change
INSTRUMENTS	€thousands	€thousands	in %
Unconsolidated affiliated companies	10,182	0	100.0
Investments in associates	2,929	3,110	-5.8
Equities and other non-fixed-interest securities	11,013	12,718	-13.4
Bonds and debt securities	0	8,584	-100.0
Other equity interests	0	0	0.0
Total	24,124	24,412	-1.2
(12) INVESTMENTS IN COMPANIES CARRIED A	T Sep. 30, 2004	Dec. 31, 2003	Change
EQUITY	€thousands	€thousands	in %
Associated companies	961	1,025	-6.2
Total	961	1,025	-6.2
Total	701	1,023	-0.2
(13) INVESTMENT SECURITIES	Sep. 30, 2004	Dec. 31, 2003	Change
	€thousands	€thousands	in %
Bonds and other fixed-interest securities	3,658	3,697	-1.1
Total	3,658	3,697	-1.1
(14) PROPERTY AND EQUIPMENT	Sep. 30, 2004	Dec. 31, 2003	Change
	€thousands	€thousands	in %
Operating and office equipment	1,893	2,290	-17.3
Land and buildings	21,751	22,166	-1.9
Property and equipment under development Total	23,644	0 24,456	0.0 -3.3

(15) INTANGIBLE ASSETS	Sep. 30, 2004	Dec. 31, 2003	Change
	€thousands	€thousands	in %
Concessions, industrial and similar rights and assets	24,050	15,203	58.2
Goodwill	0	0	0.0
Гotal	24,050	15,203	58.2
			C1
16) RECOVERABLE INCOME TAXES	Sep. 30, 2004	Dec. 31, 2003	Change
1	€thousands	€thousands	in %
laims for actual overpayment of taxes	1,069	1,475	-27.5
Deferred tax assets	28,134	28,624	-1.7
otal	29,203	30,099	-3.0
17) OTHED ACCETS	Son 20 2004	Dog 21 2002	Charac
(17) OTHER ASSETS	Sep. 30, 2004 €thousands	Dec. 31, 2003 €thousands	Change in %
Other assets	2,742	2,593	5.7
Prepaid expenses	92	227	-59.5
Total	2,834	2,820	0.5
(18) LIABILITIES	Sep. 30, 2004	Dec. 31, 2003	Change
	€thousands	€thousands	in %
Deposits from other banks	24,325	15,099	61.1
Payable on demand	9,902	320	2,994.4
With agreed maturity or notice	14,423	14,779	-2.4
Loans and advances to customers	0	0	0.0
Payable on demand	0	0	0.0
Fotal	24,325	15,099	61.1
(19) PROVISIONS	Sep. 30, 2004	Dec. 31, 2003	Change
	€thousands	€thousands	in %
Provisions for pensions	4,901	4,833	1.4
Other provisions	1,704	2,675	-36.3
Fotal	6,605	7,508	-12.0
20) PROVISIONS FOR TAXES	Sep. 30, 2004	Dec. 31, 2003	Change
	€thousands	€thousands	in %
Outstanding actual tax payments	462	0	100.0
Deferred tax liabilities	503	514	-2.1
Fotal	965	514	87.7

(21) OTHER LIABILITIES AND ACCRUALS	Sep. 30, 2004 €thousands	Dec. 31, 2003 €thousands	Change in %
Other liabilities	4,789	5,675	-15.6
Total	4,789	5,675	-15.6

(22) CONTINGENCIES AND COMMITMENTS	Sep. 30, 2004 €thousands	Dec. 31, 2003 €thousands	Change in %
Contingent liabilities	170	170	0.0
- Liabilities on guarantees and warranties	170	170	0
- Liabilities from the granting of security	0	0	0
for thirdparty liabilities			
Other commitments	0	0	0.0
- Irrevocable loan commitments	0	0	0.0

Information on consolidated subsidiaries

Name, Headquarters: Baader Management AG, Unterschleissheim

Equity interest/ Share in voting rights: 100 %

Baader Wertpapierhandelsbank AG

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